

# Justin A. Boyd, CFA, ASA



Titus Alliance, LLC

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For over thirteen years he has valued or analyzed over a thousand transactions related to mergers, acquisitions, buy-sell arrangements, franchises, earn-outs, equity swaps, roll-ups, divestitures, minority interests, intangible assets, intellectual property, liabilities, options, warrants, restricted stock, and compensation plans.

Prior to joining Titus Alliance, Justin was a Principal and Market Leader at a Top 30 National accounting firm where he provided management consulting services to clients locally and internationally. He also led the Firm-wide Transfer Pricing Services Practice that specializes in analyzing, arms-length pricing, transaction benchmarking, and profit-splits.

He holds relevant experience with a Top 6 National accounting firm in addition to a boutique accounting firm formed by former “Big 4” professionals (post Sarbanes-Oxley). Prior to that, he was an Assistant Vice President at a multi-national bank where he participated in its North American Leadership and global Executive Training and Development programs.

He has performed M&A and valuation consulting services in the manufacturing, distribution, industrial, transportation, retail, financial institutions (including FDIC-assisted transactions), energy, business services, health care, technology, FinTech, SaaS, wealth management, cable and telecommunications industries.

He holds his Bachelor of Science in Psychology with Business Administration from the State University of New York at Brockport. He is a Member of the CFA Institute and American Society of Appraisers. He was named “40 Under Forty” in 2017 by the National Association of Certified Valuators and Analysts (NACVA).

## Certifications

- Chartered Financial Analyst (CFA)
- Accredited Senior Appraiser (ASA)
- Financial and Valuation Modeling (Wall St. Prep)

## Qualified Appraisal Purposes

- Securities and Exchange Commission (SEC) filings
- United States Generally Accepted Accounting Principles (GAAP)
- International Financial Reporting Standards (IFRS)
- Internal Revenue Service (IRS)
- Department of Labor (DOL)/Employee Retirement Income Security Act (ERISA)
- Small Business Administration (SBA)

## Community

- Brookstone Schools Board and Finance Committee Chair (non-profit)
- Classroom Central Board and Fund Development Committee (non-profit).
- Guest Lecturer, University of South Carolina's Moore School of Business
- Local Lay Leader, Calvary UMC